

## Message Text

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43

ACTION COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 CIAE-00 INR-07 LAB-04

NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 /047 W

----- 088538

R 020903Z OCT 75

FM AMEMBASSY TOKYO  
TO SECSTATE WASHDC 3754

UNCLAS TOKYO 14019

FOR COMMERCE

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: FOREIGN BUYER PROGRAM: 1976 NATIONAL EXHIBITION FOR  
FOOD PROCESSORS

REF: USDOC 13449

1. IN ORDER TO ANSWER QUERIES RECEIVED FROM  
PROSPECTIVE VISITORS TO SUBJECT SHOW EMBASSY WOULD  
APPRECIATE CLARIFICATION OF RULES GOVERNING REGISTRATION  
FEE. PROMOTIONAL BROCHURE RECEIVED FROM COMMERCE  
(SEE REFTEL) INDICATES THAT PROSPECTIVE AGENTS,  
DISTRIBUTORS OR LICENSEES WHO ARE SEEKING BUSINESS  
CONTACTS WITH U.S. FIRMS EXHIBITING IN THE SHOW  
WILL NOT BE CHARGED A FEE, HOWEVER, REPRESENTATIVES OF  
COMPETING FIRMS, WHICH ARE NOT MEMBERS OF THE FOOD  
PROCESSING MACHINERY AND SUPPLIES ASSN (FPMSA), MUST  
EITHER JOIN THAT ASSOCIATION OR PAY A REGISTRATION FEE  
OF \$250. SOME JAPANESE FIRMS WHICH ARE CONSIDERING  
SENDING REPS. TO SHOW FALL IN BOTH CATEGORIES  
DESCRIBED ABOVE (I.E. TRADING COMPANIES WHICH  
ARE HANDLING FOOD PROCESSING EQUIPMENT MADE BY  
NON-MEMBERS OF FPMSA AND WISH TO VISIT SHOW  
IN SEARCH OF NEW PRODUCTS TO COMPLEMENT OR EXPAND  
THESE LINES). \$250 REGISTRATION FEE WOULD  
DISCOURAGE MANY FROM ATTENDING.

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2. PLS. ADVISE COST OF JOINING FPMSA.

3. IS THERE POSSIBILITY OF MOVING UP ADVANCE  
REGISTRATION DEADLINE FROM 10 WEEKS IN ADVANCE TO  
2 - 3 WEEKS IN ADVANCE FOR FOREIGN BUYERS? MANY  
JAPANESE FIRMS WILL BE UNABLE TO MAKE DECISION ON  
SENDING REP. IN TIME TO MEET PRESENT DEADLINE.  
SHOESMITH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 OCT 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975TOKYO14019  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750341-1229  
**From:** TOKYO  
**Handling Restrictions:** n/a  
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**Office:** ACTION COME  
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**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
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